



[For Executives](#)

[For Consultants](#)

[Members Only](#)

IMC USA Mission

*To promote
excellence and
ethics in
management
consulting through
certification,
education and
professional
resources.*

Why Should I Hire a CMC (Certified Management Consultant)?

When you are considering consulting resources, make sure that the consultant you choose possesses the CMC designation - your project and your organization deserve nothing less.

The CMC (Certified Management Consultant) designation is awarded to those select consultants who have demonstrated a history of effective results for clients, adherence to the Code of Ethics of the Institute of Management Consultants (IMC USA), and knowledge of a range of consulting and professional practice management skills. CMCs must recertify every three years to demonstrate currency of their skills and understanding of emerging practice and ethics issues.

IMC USA is a non-profit organization that supports professionalism and ethics among practicing management consultants. Founded in 1968, it is the only U.S. organization recognized by the International Council of Management Consulting Institutes to award the CMC. At this time, fewer than 1,000 consultants in the United States have been recognized with the CMC. That is less than 1% of all active consultants in all fields.

The advantages to the client organization in ensuring that consultants engaged for projects possess the CMC designation include:

- A history of results and excellent performance, as attested to by client testimonials, references, and repeat business. Evidence of that track record is required for CMC certification and recertification.
- Adherence to the highest ethical standards of the profession, as manifested by successfully completing written and oral exams on the IMC Code of Ethics and ethical situations, and client confirmation of adherence to those standards.
- Experience in the field of consulting, since a minimum of five years of continuous consulting and successful results are required for certification.
- Commitment to professional education and development, provided by the IMC USA and its 24 chapters, in the form of national conferences, monthly programs, local workshops and seminars, written reports, electronic access to research, newsletters, and other professional development resources.
- A reference network for challenging client problems, including the IMC USA national data base, local chapter reference sources, and the combined wisdom of the knowledge management created and maintained within IMC USA.

- The assurance of knowing that the consulting resource you've chosen has passed the toughest certification in the profession, consistent with international standards, and must maintain that degree of performance through recertification every three years.

Consultants who earn the CMC stand out from their peers in their proven commitment to serve their clients with professionalism and high ethical standards.

©2003 IMCDC | All Rights Reserved
[Site by HHI Group](#)

